

Campden Family Connect aims to connect the UHNIs in Chennai

Chennai, March 5, 2020: Campden Family Connect (CFC), a pre-eminent network for world's leading Ultra High Net-Worth (UHNW) legacy Family Businesses, their Family Offices and wealthy individuals, has successfully concluded the first round-table meet of the year in Chennai. Addressing the rise of Family Office space in India, the half day conference saw attendance from legacy Family Business Owners and their Family Offices.

The sessions addressed key topics like 'Demystifying Family Offices, Building a VC alternative portfolio in alignment with the Family's financial goals, perceived risk vis-à-vis actual risk' among others.

Speaking on the occasion, Mr. Amit Patni, Director, Campden Family Connect said, "Chennai is home to approximately Rs. 50000 Crore worth UHNW families with minimal number of them having a formal Family Office set-up. CFC's global membership network provides them with a platform to share their experiences and learn best practices from peers. We are committed to creating value for each family that we serve, value that grows wealth, strengthens legacy, and unites multiple generations with shared interests."

What distinguishes Campden Family Connect network is the membership criteria that enrolls only principals of families. The CFC networking platform delivers both local and global networking opportunities and access to international best practices in Family Businesses and Family Offices.

These members are supported by globally flavored initiatives in the form of peer-to-peer networking & knowledge forums, pioneering research work, progressive publications and advanced global education programs. While globally, Campden organizes close to 50 forums every year, In India since inception in 2016, CFC has held more than 30 knowledge forums across key cities like Mumbai, Delhi, Chennai, Bangalore, Hyderabad, Ahmedabad, Pune and Coimbatore since inception. These forums have witnessed participation from premier business families, their family offices and large private investors who have benefitted immensely from the knowledge shared both through the conference content as well as from networking with peers.

Mr. Amit Patni is a promoter shareholder of Patni Computers and former Director of PCS Technology Ltd. During his professional career spanning over 30 years, he has independently ensured implementation of Greenfield projects and launched various new business operations. Amit is also the Director of RAAY Global Investments (Family Office), Nirvana Venture Advisors, The Hive-India and Waterfield Advisors- a boutique family business advisory services firm.

About Campden Family Connect

Campden Family Connect is the first of its kind venture between RAAY – the Amit Patni Family Office, Arihant Patni and Campden Wealth, UK in the Family Office and Family Business space.

The Patni family, a pioneer in the field of IT in India, went on to build a global IT outsourcing business spanning over a period of 4 decades. The family has constantly recognized the next wave of innovation,



which also led them to become one of the very few families to establish a formal Family Office set up in India back in 2002. However, even after years, the concept of Family Offices in India remains nascent with very few fully owned formal Family Office set-ups unlike in markets such as UK, US and Europe. To address this scenario, the Patnis have entered into a joint venture with Campden Wealth, UK to set up a premier global membership community for ultra-high net worth families in India.

Campden Wealth, UK is an independent family owned business providing unrivalled knowledge and intelligence to a community of the world's wealthiest families, their Family Office and ultra-high net worth investors since 1987. The global Campden community includes over 1400 family principals from 37 countries.

For further information

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