



Private meetings for the world's leading families

THE INDIAN FAMILIES IN BUSINESS CONFERENCE

13 & 14 September, 2016
ITC Maurya • New Delhi, India

*India's premier private conference for family business leaders,
owners and next generation family members*

The Changing Face of Indian Family Businesses

Main Partner:

AVENDUS

Professional Partner:

WORLD GOLD COUNCIL

Organised by:

Campden Family Connect
Membership | Events | Research | Education
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Campden Wealth
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THE INDIAN FAMILIES IN BUSINESS CONFERENCE

The Changing Face of
Indian Family Businesses

WELCOME

13 September, 2016

Dear Delegate,

We extend a very warm welcome to you for the 3rd Indian Families in Business Conference.

We have a full programme ahead of us, with sessions being led by a panel of distinguished speakers, who have so generously given their time to share their knowledge and experiences with us. We plan to keep proceedings as informal as we can, with each session having time set aside for questions and discussion.

We would like to thank all those who kindly assisted in planning this event, in particular our conference partners Avendus as well as our professional partner World Gold Council.

You will find all the information about the conference that you are likely to need in this book. We would recommend you first read the 'Administrative Notes' and in particular ask you to note the point regarding mobile phones.

As we constantly strive to improve the quality of our event programmes, we are keen to hear your thoughts on the event and receive your feedback. There is a feedback form enclosed in the front of this workbook and we would greatly appreciate it if you could find the time to complete it.

Should you require any assistance concerning the conference or your stay in New Delhi please contact any member of the Campden Family Connect team as the event unfolds.

We wish you an enjoyable and stimulating few days.

Yours faithfully,



Amit Patni
Director
Campden Family Connect



Dominic Samuelson
Chief Executive Officer
Campden Wealth

PRESENTATIONS



Shortly after the conference you will receive an email with a special URL that will give you access to our feedback form as well as presentations.

For further information please contact:

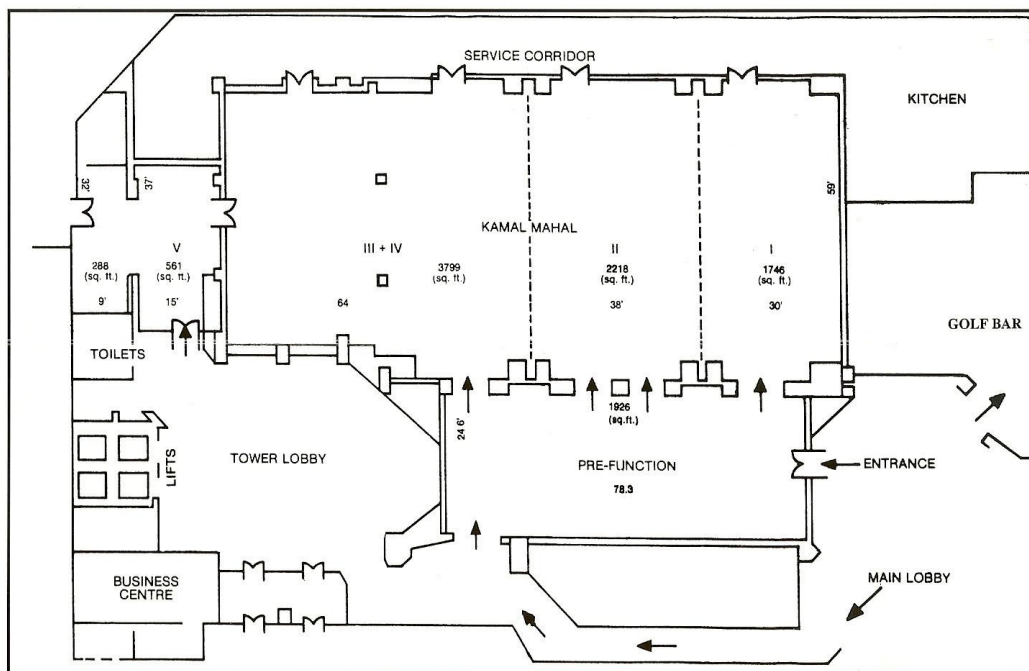
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FLOOR PLAN



ADMINISTRATIVE NOTES



CONTENT

In this folder you will find: administrative notes, programme, delegate list, speaker biographies, partner information and details of forthcoming events.



BADGES

Please wear the name badge handed at registration at all times.



MOBILE PHONES

Please ensure your mobile phone is on silent at all times during presentations.



FEEDBACK FORM

There is a feedback form enclosed in the front of this workbook. We welcome and appreciate your feedback about the conference. Your comments will be helpful in planning future events.



THE CONFERENCE VENUE

The main conference will be held in the Kamal Mahal-I & II



CLOAKROOM

In order to deposit bags please ask at the conference registration desk.



PROMOTIONAL MATERIAL

Distribution of promotional materials at the conference is not permitted without the consent of the organisers.



COFFEE BREAKS

Coffee breaks will take place in Kamal Mahal Pre-function area.



COPYRIGHT NOTICE

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LUNCH

Lunch will be held in the Kamal Mahal-III & IV on both the days.



REGISTRATION DESK AND ASSISTANCE

The registration desk will be located at Kamal Mahal Pre-Function Area. It will be attended by the conference management team throughout the event. Should you require any assistance, please contact any member of the team.



MESSAGES AND DELIVERIES

Any messages and/or faxes received will be delivered to the conference management team at the registration desk. If you are expecting a delivery please ensure it is clearly addressed c/o Campden Family Connect stating the date of the meeting and delivered to the venue address (listed under Venue in these notes).



PROGRAMME

Conference timings are indicated in the programme – any changes to these will be announced by the conference chairmen. All sessions have time set aside for questions and discussion. We hope as many delegates as possible can participate in the conference proceedings.



VENUE

Kamal Mahal I & II
ITC Maurya
Diplomatic Enclave,
SP Marg, New Delhi 110021

CONFERENCE PROGRAMME • DAY 1

**Tuesday,
13 September, 2016**

09.00 – 09.30 REGISTRATION AND REFRESHMENTS

09.30 – 09.45 CHAIRMAN'S OPENING REMARKS

09.45 – 10.45 **PANEL: SUCCESSION PLANNING – SURVIVING BEYOND THE THIRD GENERATION**

Long-term sustenance of family businesses depends on its smooth survival across generations as families that successfully survive three or four generations have a complex web of structures, agreements, councils and forms of accountability to manage their wealth. Reflecting the complexity of the process involved, succession planning has been an area of keen interest for discussion especially with a view to understand the functioning and performance of family and business systems that have successfully reached the fourth generation.

Prathap C. Reddy • *Founder & Chairman, Apollo Hospitals Group, India*

Shobana Kamineni • *Executive Vice-Chairperson, Apollo Hospitals Enterprise Limited, India*

Moderator: Prasad Kumar • Chairman–Institution Building & Governance, GMR Group, India

10.45 – 11.15 MORNING NETWORKING AND REFRESHMENTS

11.15 – 12.00 **PANEL: NON-FAMILY LEADERSHIP: THE CHALLENGES AND REWARDS**

Family businesses most often start out with a family member as chief executive. As the business is passed down through generations, there often comes a point where the family owners have to decide whether to hire an outside chief executive or keeping it in the family. Bringing in a non-family chief executive may be the obvious choice in some cases. However, the introduction of a non-family chief executive – even one that the owners strongly support – brings significant change to the way the family ownership group works together. This panel will examine the challenges and rewards of integrating non-family chief executives into the family business.

Ronil Sujan • *Managing Director & Co-Founder, Raaga Holdings Pte Ltd, India*

Vivek Rai Gupta • *Director, Reliance Industries, India*

Moderator: Salil Singhal • Chairman & Managing Director, PI Industries Ltd, India

12.00 – 12.30 **LIVING WITH 3 CIRCLE MODEL**

The overlapping three circles of family, business and ownership provide the overarching theoretical framework for looking at how families work together in a business setting. The purpose of this session is to look in more detail at how families can use the framework in a practical manner to clearly identify the goals and better understand and address the specific challenges identified by the model.

Peter Leach • *Conference Chairman, UK*

12.30 – 13.00 **PRESERVATION OF FAMILY WEALTH – CHANGING TRADITIONS**

One of the major goals of a successful family business is the accumulation and preservation of wealth, designed to safeguard the lifestyle of generations to come. To preserve and increase its wealth in today's uncertain economic environment, a family needs to manage it as professionally and systematically as it would the family business itself. This session is for families wishing to establish a long-term strategy for building an enduring legacy for generations. It offers ideas, insights, and tools that will help families of all types find their path through change.

Ranu Vohra • *Co-founder, Managing Director & Chief Executive Officer, Avendus, India*

CONFERENCE PROGRAMME • DAY 1

- 13.00 – 14.00 NETWORKING LUNCH
- 14.00 – 15.00 **PANEL: ENTREPRENEURSHIP IN FAMILY BUSINESSES**
Families that want to stay in business for generations do not have a choice but to encourage entrepreneurship in and out of their family company. In reality, however, very often the heirs of the family business are supposed to take care of and grow the founder's creation; they are not expected to be entrepreneurs themselves. Even attempting to reinvent the family company can be seen as disloyal by the family. This constraint often kills the family business. Is it time to reassess the importance of entrepreneurs for not only the continuation of the family company, but for the continued success of the family itself?
Ankur Bhatia • Executive Director, Bird Group of Companies, India
G.B.S. Raju • Chairman & Managing Director, GMR Energy, India
Hemant Jalan • Chairman & Managing Director, Nucon Aerospace, India
Moderator: **Prasad Kumar** • Chairman–Institution Building & Governance, GMR Group, India
- 15.00 – 16.00 **CLOSING INTERVIEW - LIVING WITH STEWARDSHIP MODEL**
HP Kanoria • Chairman, Srei Foundation, India
Hemant Kanoria • Chairman, Srei Infrastructure and India Power, India
Sunil Kanoria • Vice Chairman, Srei Infrastructure Finance Limited, India
Sujit Kanoria • Managing Director, Shrishti Hotels, India
Moderator: **Tatwamasi Dixit** • Founder & CEO, Ojas Foundation & FABRIC, India
- 16.00 – 16.30 AFTERNOON NETWORKING AND REFRESHMENTS
- 16.30 – 18.00 **EXCLUSIVE CLOSED-DOOR ROUNDTABLES WITH FOCUS ON MANAGING DIFFERENCES**
We will offer both family business owners and next generation family members the opportunity to participate in exclusive discussions tailored to their needs and agendas. Qualifying delegates can attend one of the following two sessions:
• **FAMILY BUSINESS OWNERS**
Moderator: **Peter Leach** • Conference Chairman, UK
Moderator: **Tatwamasi Dixit** • Founder & CEO, Ojas Foundation & FABRIC, India
• **NEXT GENERATION FAMILY MEMBERS**
Moderator: **Arihant Patni** • Managing Partner, Patni Financial Advisors, India
- 18.00 – 18.15 CHAIRMAN'S CLOSING REMARKS FOR DAY ONE
- 18.30 – 19.45 COCKTAIL RECEPTION
All conference participants are warmly invited to join us for a networking cocktail reception, held at Sakya hall, ITC Maurya.

CONFERENCE PROGRAMME • DAY 2

**Wednesday,
14 September, 2016**

09.00 – 09.30 REGISTRATION AND REFRESHMENTS

09.30 – 09.40 CHAIRMAN'S OPENING REMARKS FOR DAY TWO

09.40 – 10.30 **PANEL: WOMEN IN LEADERSHIP: THE FAMILY BUSINESS ADVANTAGE**

The largest, longest-lasting family businesses in the world are moving women further and doing so faster than their non-family counterparts. But despite reams of research and some progress, the fact remains that workplace gender parity continues to be a challenge in India. Family business may offer a path forward for all businesses seeking to achieve gender parity within their leadership ranks and, in turn, improve their economic performance.

Priyadarshini Kanodia • *Chief Investment Officer, Datamatics, India*

Suchita Oswal Jain • *Joint Managing Director, Vardhman Textiles, India*

Moderator: Kavitha Gudapati • Psychologist, India

10.30 – 11.30 **PANEL: NEXT GENERATION ENTERPRISES – AN EXTENSION OR ALTERNATIVE**

A majority of children from family businesses upon completing their formal education are expected to return to join their family businesses. While many may choose to do so, others prefer to start their own ventures. In recent times, many next gen's are striking out on their own before making an influential mark in the family business. What are their motivations? Do they see this opportunity as an extension or disruption to the family business?

Arihant Patni • *Managing Partner, Patni Financial Advisors, India*

Arun Chittilappilly • *Managing Director, Wonderla Holidays, India*

Ayesha Mansukhani • *Director, Adino Telecom, India*

Rishabh Mariwala • *Co-founder, Soap Opera and Sharrp Ventures, India*

Moderator: Gopal Srinivasan • Chairman & Managing Director, TVS Capital Funds, India

11.30 – 12.00 MORNING NETWORKING AND REFRESHMENTS

12.00 – 13.00 **PANEL: NEXT GENERATION FAMILY BUSINESS LEADERSHIP**

A new generation of young, highly-motivated and mostly well-educated men and women are ready to take over leadership of their family business. They are resolute and ready to face the challenges ahead while maintaining the family character of the business and keeping the family values alive.

As per a recent survey, the next generation of family business leaders say, that their leadership style will be different compared to the previous generation, while some will change the family company's strategy or corporate governance structures.

Aditya Bagri • *Director, Bagrrys India Limited, India*

Aditya Shriram • *President Chemicals, DCM Shriram, India*

Lavanya Nalli • *Managing Director, Nalli Group, India*

Varun Chaudhary • *Executive Director, CG Corp Global, Nepal*

Moderator: Dilip Piramal • Chairman, VIP Industries, India

CONFERENCE PROGRAMME • DAY 2

- 13.00 – 14.15 NETWORKING LUNCH
- 14.15 – 14.30 **PRESENTATION: PRIVATE GOLD HOLDINGS IN AN EMERGING WORLD**
This session will cover rationales behind gold as a long-term strategic asset allocation, optimal asset allocation for gold in an investment portfolio, gold as a risk management vehicle in practice, consumer gold demand scenario and a general introduction of available gold investment instruments and channels in India.
Rajesh Khosla • *Managing Director, MMTC PAMP, India*
Somasundaram PR • *Managing Director, World Gold Council, India*
- 14.30 – 15.15 **PANEL: FAMILY GOVERNANCE AND CONSTITUTION**
The family constitution is perhaps the most critical challenge of strategic planning for the family business. It details the core values, vision and mission of the family business. It defines the governance structure of the family business with its roles, composition and powers. A well-developed family constitution can ensure strength, evolution and ultimately the family legacy. Can families strengthen their businesses through a family constitution?
Amit Patni • *Director, RAAY Global Investments, India*
Gopal Srinivasan • *Chairman & Managing Director, TVS Capital Funds, India*
Moderator: Peter Leach • *Conference Chairman, UK*
- 15.15 – 15.45 AFTERNOON NETWORKING AND REFRESHMENTS
- 15.45 – 16.15 **KEY INSIGHTS AND TAKE AWAYS**
This interactive session will offer key insights and takeaways from four advisers, with over 100 years combined experience in supporting and advising Indian family businesses.
Kavitha Gudapati • *Psychologist, India*
Peter Leach • *Conference Chairman, UK*
Prasad Kumar • *Chairman–Institution Building & Governance, GMR Group, India*
Tatwamasi Dixit • *Founder & CEO, Ojas Foundation & FABRIC, India*
- 16.15 – 16.30 CHAIRMAN'S CLOSING REMARKS
- 16.30 CLOSE OF CONFERENCE

MAIN PARTNER

AVENDUS[^]
the next level is the only level

The Avendus Group (Avendus) is a leading provider of financial services with an emphasis on customized solutions in the areas of financial advisory, capital markets, wealth management and alternative asset management. Our clients include institutional investors, corporates, family offices & ultra high net worth individuals. These services are provided through varied delivery channels and specialized subsidiaries.

Avendus leverages insights, relationships and embodies a culture that emphasizes meritocracy, strong orientation towards excellence with a view to offer sustainable value added services to its clients.

The Group relies on its extensive experience, in-depth domain understanding and knowledge of the regulatory environment, to offer customized solutions that enable clients to meet their strategic aspirations in this consistently changing global economic and business scenario.

Avendus Wealth Management Pvt. Ltd. caters to investment advisory and portfolio management needs of Family offices, Large Corporates and Ultra High Net worth Individuals spanning all asset classes.

Ranu Vohra, *Co-founder, Managing Director and Chief Executive Officer*

Ranu heads Avendus and is responsible for its overall growth. He has spent the last eighteen years in the Indian financial services industry, concluding several marquee transactions in Investment Banking and Private Equity. He is based out of Mumbai.

Prior to co-founding Avendus, Ranu worked with a Tampa (USA) based technology and media investment bank, Communications Equity Associates (CEA), and Hinduja Finance, a diversified financial services firm. He holds an MBA from the Faculty of Management Studies (FMS), Delhi and a BTech in Mechanical Engineering from the Indian Institute of Technology (IIT), Delhi.

Ranu will be talking about Preservation of Family Wealth – Changing Traditions on Tuesday afternoon. We look forward to meeting you during the course of this conference.

For further information please contact:

Rahul Sarin,
Executive Director,
Avendus Wealth Management

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PROFESSIONAL PARTNER



The World Gold Council is the market development organisation for the gold industry. Our purpose is to stimulate and sustain demand for gold, provide industry leadership, and be the global authority on the gold market. We develop gold-backed solutions, services and products, based on authoritative market insight and we work with a range of partners to put our ideas into action. As a result, we create structural shifts in demand for gold across key market sectors. We provide insights into the international gold markets, helping people to understand the wealth preservation qualities of gold and its role in meeting the social and environmental needs of society. The membership of the World Gold Council includes the world's leading and most forward thinking gold mining companies.

Somasundaram PR, *Managing Director*, India

Somasundaram PR joined the World Gold Council in January 2013, as Managing Director, India. Based in Mumbai, Mr Somasundaram is responsible for leading the World Gold Council's activities across the Indian gold market. Mr Somasundaram has over 27 years' experience across diverse industries including the FMCG and banking sectors. Prior to joining the World Gold Council, Mr Somasundaram was the Chief Executive Officer of Lakshmi Vilas Bank, a private sector bank. Before that, he was part of Standard Chartered Bank in India for over eight years in various senior roles before taking on the role of Managing Director of Standard Chartered – STCI Capital Markets, the securities arm of Standard Chartered Bank. Previously, Mr Somasundaram had spent over 13 years with Hindustan Unilever (HUL) in a variety of roles, as well as working at Tata Consultancy Services. He is also a qualified Chartered Accountant.

Mr Somasundaram will be talking about "*Private Gold Holdings in an Emerging World*" on Wednesday afternoon. We look forward to meeting you during this exceptional conference.

For further information please contact:

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SPEAKER BIOGRAPHIES

Aditya Bagri

Director,
Bagrrys India Limited,
India

Bagrry's is India's leading FMCG brand of health foods and breakfast cereals. Mr. Bagri joined Bagrry's in 2011 and is currently a Director with the organisation. He is responsible for Marketing & Business Development for the group and also leads the group's recent entry into the QSR space. Mr. Bagri has been an integral part of the food processing sector, frequently representing Bagrry's and the sector at various conferences and industry forums. He is also a part of the CII National Committee on Food Processing and the Executive Committee at All India Food Processors Association (AIFPA). Prior to joining the family business, he has worked with Goldman Sachs in London and has been a part of the international organisation AIESEC, where he led their Corporate Relations team in Delhi. Mr. Bagri is a Statistics Graduate from Hindu College, Delhi University and has also completed a MSc. in Management from the London School of Economics (LSE).

Aditya Shriram

President Chemicals,
DCM Shriram, India

With degrees in Engineering from Cornell University and experience as a derivatives trader in Amsterdam, Mr. Shriram returned to India in 2005 to begin learning about his family business, DCM Shriram, at the grassroots level at their cement factory in Kota, Rajasthan. Gradually taking on responsibilities in functional areas, he introduced innovative methods in dealing with everyday issues. After gaining further exposure in DCM Shriram's Crop Care Chemicals and Seeds verticals, he completed an MBA at the London Business School in 2014 and currently leads the Chemicals vertical at the organization. For the past 2 years, he has been actively involved in a brownfield expansion in Gujarat and is currently developing a strategic roadmap for the business.

Ankur Bhatia

Executive Director,
Bird Group of
Companies, India

Mr. Bhatia provides the strategic vision and direction to the consortia of the Bird Group of Companies. He manages the diversification charter at the Bird Group, which today is a business conglomerate. Among other things, Mr. Bhatia is credited with bringing in the Amadeus brand which is today the market leader in providing travel technology for travel agents & airlines in the Indian sub-continent. He also steered the company's entry in new areas like pioneering the BPO wave in the travel domain, plotting Reservation Data Maintenance, setting up a chain of 5 star hotel properties marking the Group's foray in the hospitality space under Bird Hospitality Services. He has also opened the very first indoor ice-skating rink in New Delhi.

Amit Patni

Director,
RAAY Global
Investments, India

Mr. Patni has more than 25 years of experience in computer hardware and components market in India and abroad. He was a promoter shareholder of Patni Computers and former Director of PCS Technology Ltd (pioneer in Indian ITES). The promoter family sold its stake in Patni Computers in May 2011 to iGate Corporation at a value of \$1.5 billion. Currently he is Director of RAAY Global Investments (Family Office), Co-founder & Chairman at Nirvana Venture Advisors (40 Million USD Digital & Internet Venture Fund), Co-founder and Partner in Elysium Investment Advisors Hedge Fund) and Co-Founder and Partner in The Hive-India (A Big Data incubator), Director and Investor in Waterfield Advisors (Wealth Management and Multifamily advisor).

Arihant Patni

Managing Partner,
Patni Financial Advisors,
India

Mr. Patni founded Patni Financial Advisors (PFA) in 2004. The firm is in charge of managing deployment of assets across listed securities, debt instruments, real estate and other alternate assets in India, UK and the US. Additionally, after the sale of Patni Computers in 2011, Mr. Patni has been an active venture capitalist and directly engaged in three sector focused VC funds namely: Hive, a silicon valley 'Big Data' incubator with offices in Palo Alto, Mumbai and Bangalore, Nirvana Ventures, a fund focused on the Internet space and Idea spring Capital, a new early stage fund in collaboration with established IT entrepreneurs that will focus on enterprise technology. Lastly, he is an active angel investor, and works closely with portfolio companies.

SPEAKER BIOGRAPHIES

Arun K. Chittilappilly

*Managing Director,
Wonderla Holidays
Limited,
India*

Mr. Chittilappilly, is Managing Director of Wonderla Holidays Ltd, a listed company in the business of designing, building and operating large format amusement parks and resorts. The company currently runs hugely successful amusement parks in Bangalore, Hyderabad and Kochi since 2005. He has been a key architect of Wonderla Amusement parks and has been actively involved in strategizing and conceptualizing the Wonderla Parks and Resorts. At Wonderla, his responsibilities include engineering and design, marketing, communication and finance. He holds a Masters in Industrial Engineering from Industrial Research Institute of Swinburne University (IRIS), Melbourne, Australia. Apart from being passionate about theme parks, his other interests include music, cars, reading, fitness, traveling, adventure sports and swimming.

Ayesha Mansukhani

*Director,
Adino Telecom Limited,
India*

Ms. Mansukhani focuses on formulating strategy, financial operations and business development. Her primary verticals are power and broadband services. Prior to Adino, she was at Everstone Capital, an India focused investment manager to private equity and real estate funds. She has also previously worked at Goldman Sachs (London) in investing & at UBS (New York), specializing in mergers and acquisitions. She holds a Bachelor of Arts from The University of Pennsylvania and a Master of Business Administration from The Wharton Business School.

Dilip Piramal

*Chairman,
VIP Industries, India*

Scion of the 100 year old Piramal family, Mr. Piramal's career as an independent entrepreneur began with his takeover of VIP Industries Ltd, a diversified luggage manufacturer. An erstwhile ailing company, it was turned around in three years through professional management and innovative marketing. VIP Luggage, which had a modest beginning, has today gone on to become one of the most famous Indian consumer brands. It has more than 50% market share in the organized sector. Mr. Piramal takes active interest in social and philanthropic activities. He is involved with the Piramal Education Trust in his ancestral hometown Bagar, in the State of Rajasthan. In 1987, Mr. Piramal sponsored the establishment of the Piramal Gallery at the prestigious National Centre for Performing Arts in Mumbai.

Gopal Srinivasan

*Chairman & Managing
Director,
TVS Capital Funds Ltd,
India*

Mr. Srinivasan is a third generation family member of the TVS Group, which is a \$4 Billion (revenue) family owned automotive businesses, now in its 100th year of service. He is the Founder of TVS Capital Funds Ltd, with a vision of supporting and nurturing India's mid-cap businesses into world-class companies. TVS Capital manages assets of over INR 1,100 crores of domestic capital, which makes it amongst the largest rupee funds in India. Over an entrepreneurially oriented career spanning 25 years, Mr. Srinivasan has founded several companies operating in diverse sectors including TVS Capital Funds Ltd and TVS Electronics Ltd, whose boards he chairs. He is also a Director in TVS & Sons Ltd, the holding company, and on the board of several group companies.

GBS Raju

*Chairman,
Energy, GMR Group,
India*

Mr. Raju joined the family business, GMR Group, in 1996. Through the years, he has held key portfolios in various GMR Group companies. Mr. Raju, as Group CFO, also led the Group through GMR Infrastructure's maiden IPO in 2006. He successfully led one of the largest QIPs in the infrastructure space in the years 2007 & 2010. The Group was guided by his strategic vision in building major projects like, Sabiha Gokcen International Airport, Istanbul and a power project in Jurong island in Singapore. Mr. Raju is currently Chairman – Energy. In this role, he is responsible for the Energy Business both within India and globally. He is also one of the Group Directors of GMR Infrastructure Limited and a member of the Group Holding Board, the apex decision making body of the Group.

SPEAKER BIOGRAPHIES

HP Kanoria

Chairman,
Srei Foundation, India

Dr. Kanoria, LLB; D. Litt is an industrialist, banker, journalist, educationist, philanthropist and social awakener. His businesses include infrastructure financial services, infrastructure development (roads, ports, power, industrial parks, and SEZs, water, rural IT infrastructure mass housing, townships, hospitality and healthcare). He started his business career working in the family business in 1959-60 and guided its strategic development to make SREI the largest NBFC and Holistic Infrastructure group of Companies in India. Dr. Kanoria has been a member of several national level business delegations to UK, China, USA, Vietnam and Bangladesh and has received International recognition for his outstanding service and the Global Man of the Year in the 3rd Global Officials of Dignity (GOD) Awards at the United Nations, New York. Dr. H.P. Kanoria has written a book named "Enlightenment". He is the Chairman and Founder of the World Confluence of Humanity, Power and Spirituality and the Chairman of Acid Survivors Foundation India (ASFI) and Kanoria Foundation which is a trust entity founded by the Kanoria family.

Hemant Kanoria

Chairman & Managing Director,
Srei Infrastructure Finance, India

A pioneer in the field of infrastructure, Mr. Kanoria has reshaped India's infrastructure landscape with innovative ideas and a strong passion for excellence. "Srei" was conceptualised in 1989 as an initiative marking the entry of private sector in the field of infrastructure, a domain hitherto restricted to public sector. In the last two decades, Srei has developed into one of India's largest holistic infrastructure institutions with an asset base of around USD 5.5 billion. Mr. Kanoria's contribution towards inclusive infrastructure development in India has been tremendous. He is known for having unleashed a new wave of rural entrepreneurship. He is the Trustee of the Kanoria Foundation which, under its umbrella, has entities with a total asset base of about USD 10 billion. Mr. Kanoria has over three decades of experience in industry, trade and financial services.

Hemant Jalan

Chairman and Managing Director,
Nucon Aerospace, India

Mr. Jalan is an alumnus of HPS Begumpet, graduating in 1973. He completed his engineering at IIT Madras in 1979 and passed with distinction. He subsequently did his MBA from IMD Lausanne, Switzerland in 1988 and was the recipient of the scholar's award. He joined Generics Group UK - a technology and business consultancy company in 1988 and was director of business development. He returned to India to join his family business - The Nucon group in 1993. He is a technologist with a business perspective. Nucon Group is more than 35 years old founded by Mr. RN Jalan. Its group company Nucon Aerospace is in the defense and aerospace business. It specializes in control and guidance systems for missiles, aircraft and various other applications. It has an R&D facility duly recognized by the DSIR. Nucon has designed, developed and delivered high-pressure drier systems for Naval Submarines, Missile Ejection system for Brahmos missiles and Servo actuators for surface to air missiles.

Kavitha Gudapati

Psychologist, India

Dr. Kavitha is a Family Business advisor, an Organizational Psychologist and an Associate Certified Coach. She has a Doctorate in Management, specializing in Organizational behavior and has an MA in Psychology along with a Post Graduate diploma in counseling skills. She is an Associate Certified Coach recognized by the ICF (International Coach Federation). She has undergone executive education programs offered by ISB - Indian School of Business on Family Business. She is trained in family business fundamentals by the Business Family Foundation in Montreal. She believes in looking at individuals and groups as a system and diagnosing 'what is working' rather than 'what is not working'. She is trained and certified in this method of "Appreciative Coaching" by Fielding Graduate University, USA. This academic background and the international training exposure give her the experience to work with the complex and challenging demands of family business advising for over a decade.

SPEAKER BIOGRAPHIES

Lavanya Nalli

*Vice Chairman,
Nalli Group, India*

Ms. Nalli the fifth-generation scion and the first woman executive of the USD 100 million dollar, 88 year old group. She has been featured as one of Asia's women to watch out for in Forbes List 2016. Ms. Nalli started her career 11 years ago with the group and focused on new business development, growth opportunities, retail store operations and a private-label strategy. Within the Nalli Group, she also incubated a mission-based venture that brought design-led products to the marketplace through artisan empowerment. During her tenure, the company doubled its revenues, expanding from 14 to 21 stores. She is an MBA from Harvard Business School, where she focused on Strategy, General Management and Corporate Finance. Post which she worked at McKinsey & Company, Chicago in consumer-facing industries as a trusted advisor to Fortune 500 companies on issues ranging from top-line growth and profit improvement initiatives, change management programs and multi-channel strategy.

Peter Leach

*Conference Chairman,
UK*

Mr. Leach has over 30 years of experience as a business adviser, teacher and facilitator working with family business owners internationally; he is seen as the "founding father" of family business thinking in the UK. He is author of Family Enterprises: The Essentials, and co-author of Indian Family Business Mantras. Mr. Leach has worked with hundreds of business families around the world, specialising in working with multi-generational family businesses on governance issues. Mr. Leach holds the position of Adjunct Professor in Family Business at Imperial College London and is currently a Partner at Deloitte LLP, where he leads the Family Enterprise Consulting practice, he is also chairman of the Advisory Board of the UK Institute for Family Business, and is a Fellow of the Family Firm Institute of the USA, the international body for family business advisers, where he was awarded the Richard Beckhard Award in 2011.

PrasadKumar

*Chairman – Institution
Building & Governance,
GMR Group, India*

Mr. Kumar brings over 45 years of experience in Corporate Management & Organization Development. He specializes in Family Business, Organization Behavior and Institution Building. He holds key international accreditations and has been 'executive-in-residence' at the Kellogg School of Management. As a Family Business Advisor, he has helped steer the development of many Family Businesses. As a member of the GMR Group Holding Board, he is responsible for providing Strategic direction to Institution Building, Corporate Governance and Family Governance. He is also the Chairman of the Homeland Security Business of GMR. Mr. Kumar serves as Vice Chairman and Managing Director of the Parampara Family Business Institute (PFBI), a GMR Not-for-profit social initiative. The mission of the Institute is to spread awareness of good family governance in emerging business families.

Prathap C Reddy

*Founder & Chairman,
Apollo Hospitals Group,
India*

Dr. Reddy is the Founder and Chairman of Apollo Hospitals. Apollo Hospitals opened its doors in 1983 and introduced international quality healthcare to India, at a cost that was a tenth of comparable costs in the western world. Dr. Reddy was at the helm of the revolutionary Reach Hospitals initiative from Apollo, taking world-class healthcare to tier II towns. He has also been the Chairman of the CII's National Health Council and advisor to its committees on Healthcare, Health Insurance, Public Health and Pharma. Dr. Reddy was pivotal in the genesis of NATHEALTH - the Healthcare Federation of India. A dedicated philanthropist, Dr. Reddy introduced social initiatives such as the Save a Child's Heart. Dr. Reddy has also been conferred the 'Padma Vibhushan' the country's second highest civilian award.

SPEAKER BIOGRAPHIES

Priyadarshini Kanodia

Chief Investment Officer,
Datamatics, India

Ms. Kanodia is actively involved with the finance team in managing the corporate treasury operations at Datamatics. She has been engaged in managing the family portfolio. Over two decades her valued contribution to both the corporate treasury and the wealth management activity has resulted in enhanced income for the group, considerable saving of costs, better tax planning, superior risk management, excellent relations with large financial advisors, resulting in opportunities to nurture creative financial planning for the group's activities. She serves on the committee for CSR activities and works to support the environment and employability through the work done at the company's CSR initiatives. Additionally, she has established the family's charitable trust, Suraj Hope Foundation, and also serves on the boards of other charitable foundations.

Rajesh Khosla

Managing Director,
MMTC PAMP, India

Mr. Khosla is Managing Director of MMTC-PAMP India since its inception in 2008. Associated with the Indian base and precious metals industry for over twenty-five years, he is widely respected for his in-depth knowledge and understanding of commercial realities of the Indian bullion trade. Following a thirteen-year stint in manufacturing units and operating establishments of Indian Railways, he moved to India's public sector Projects & Equipment Corporation of India (PEC), where he was elevated as Board Member in August 1989. In April 1992, appointed as Member of the Board of MMTC Ltd., India's largest international trading corporation in the public sector.

Rishabh Mariwala

Co-founder,
Soap Opera and Sharrp
Ventures,
India

Mr. Mariwala is the third Gen member of the Mariwala family. After graduating from Zarb School of Business at Hofstra University, N.Y. Usa in 2006, he worked as a part of the core team who created Kaya Life. He has worked in various roles in Kaya Skin Care – a chain of dermatology clinics across India. Since 2010, he has been involved in establishing "Soap Opera" which was co-founded with his mother, who has a passion and hobby of handmade soaps. Today, Soap Opera has a presence in 400 retailers across India. He is on the verge of launching a premium skincare range of bath and body products by the name "Puresense." Mr. Mariwala is also involved in Sharrp Ventures, the Mariwala Family office that invests in both the listed space through equities as well as unlisted in Startups and Private equity.

Ronil Sujan

*Managing Director &
Co-Founder,*
Raaga Holdings Pte. Ltd,
India

Mr. Sujan has over 20 years' experience across India, Asia, Europe and the US. He has been in banking, corporate finance and investing for over 18 years. In the last seven of his fourteen years with the Rabobank Group of Netherlands, Ronil was the Managing Director & Head of Investment Banking Asia-Pacific at Rabobank International. He was on the Board (only Asian Member) and Global Exco of the global JV with NM Rothschilds and a member on the senior management team of the Bank in Asia. Prior to this, Mr. Sujan was a Founder and Director of Rabobank in India (Rabo India Finance) wherein he led the growth of a USD 3 bln balance sheet in 5 years. Currently he runs his proprietary Investments and Board Advisory firm Raaga Holdings from Singapore. He is also closely involved with several family owned businesses in India and has been an Independent Director for Tilaknagar Industries and the Shahani Group.

Salil Singhal

*Chairman & Managing
Director,*
PI Industries, India

Mr. Singhal has been associated with Industry since 1965. P.I. Industries Ltd., with its headquarters in Udaipur (Rajasthan) is in the business of agrochemicals and Fine Chemicals; the Group employs 7500 people across 50 countries. Mr. Singhal brings a strong marketing and business development focus to the businesses, making it not only international in outlook but also strong in research and development. Each company in the Group is known to be in the forefront of technology. Mr. Singhal has won numerous accolades in his long entrepreneurial career. He is also associated with various social, cultural and educational organizations. He is chairman of several group companies and also on the board of several large listed companies as an independent director.

SPEAKER BIOGRAPHIES

Shobhana Kamineni

*Executive
Vice-Chairperson,
Apollo Hospitals
Enterprise Limited, India*

Ms. Kamineni, a member of the founding family was named Executive Vice Chairperson, AHEL in July 2014. Championing Special Initiatives for over 7 years, she had directed the company's diversification into several new domains, all of which have been largely responsible for Apollo's emergence as Asia's foremost integrated healthcare organization. Ms. Kamineni continues to helm the Apollo Global Projects Consultancy, which steers the planning, design and execution of new projects. She also heads Apollo Pharmacy, presently the fastest growing business within AHEL. In addition, Ms. Kamineni is Vice-Chairperson of the KEI Group, a diversified logistics, leisure & infrastructure business founded by her husband. Passionate about inculcating a culture of wellness, Ms. Kamineni has championed the establishment of 'Billion Hearts Beating' - an NGO dedicated to educating Indians about preventing heart disease and staying heart-healthy.

Suchita Oswal Jain

*Joint Managing Director,
Vardhman Textiles
Limited, India*

Ms. Jain is the Joint Managing Director of Vardhman Textiles Limited. In 1991, she was instrumental in setting up a new Fabric Business. Today, the Fabric Business is one of the growth engines of the Group. Currently, she works closely with the Chairman and is involved in various strategic initiatives of the Group. Vardhman Group is a leading textile conglomerate in India having a turnover of 1.1 Billion Dollars, Spanning over 22 manufacturing facilities across five states. The Group business portfolio includes Yarn, Greige and Processed Fabric, Sewing Thread, Acrylic Fibre and Special Steel. Vardhman Group manufacturing capacities include over One Million Spindles, 70 Tons per day of Yarn and Fiber Dyeing, 1100 Looms, 114 Million Meters per annum Processed Fabric, 33 Tons per day Sewing Thread, and 125,000 tons per annum Special Steel.

Sunil Kanoria

*Vice Chairman,
Srei Infrastructure
Finance Limited, India*

Mr. Kanoria is a Trustee of the Kanoria Foundation which has entities with a total asset base of about USD 10 billion. The group is at the vanguard of thought leadership in the country, specialising in the area of infrastructure development and financing. As the Vice Chairman of Srei Infrastructure Finance Limited, Mr. Kanoria has been instrumental in bringing around USD 5.5 billion of consolidated assets under the company's management. Today he is one of the most respected business thought leaders, especially in the area of infrastructure development and financing. He has been entrusted with the honor of leading ASSOCHAM, as President. He has been nominated by the GoI as a Member of the India-Korea CEOs Forum. He is a Member of the India-Malaysia CEOs Forum and also the Honorary Consul of Spain in Kolkata.

Sujit Kanoria

*Managing Director,
Shrishti Hotels, India*

Mr. Kanoria has over 20 years of experience and is responsible for establishing the group's presence in domains like IT, construction, and hospitality and lifestyle business. With a strong flair for innovation, Mr. Kanoria is involved with developing technology for Broadband over Powerline in India and successfully created a pilot at CESC and NDPL. He has worked on creating 30,000 internet centres at villages reaching to about 200 million Indian and is now creating different applications to provide services & products to the villagers, thereby increasing information flow and reducing social gap by empowerment. He is also the Founding Trustee of the Kanoria Foundation. Other areas of interest include the study of artificial intelligence, Nanotechnology & Network Solutions at Singularity University (founded by Google). He is working on launching an initiative for teaching 3D printing & design courses in India.

SPEAKER BIOGRAPHIES

Tatwamasi Dixit

*Founder & CEO,
Ojas Foundation &
FABRIC, India*

Mr. Dixit is the founder of FABRIC (Family Business Research International Centre) and Ojas Foundation, as well as an advisor and coach specializing in family businesses. Mr. Dixit has uniquely mastered the integration of Vedic principles with contemporary psychology and business management and has been working in multi-cultural environments across the globe since 1998. He was conferred "Maharishi Badrayan Vyas Samman" in 2006-07 by Dr. A.P.J. Abdul Kalam, for his work on 'Synergy between Modernity and Tradition'. He has co-authored a book with Mr. Peter Leach, leading family business advisory in UK, titled – Indian Family Business Mantras in October 2015. The first copy was received by President of India, Shri Pranab Mukherjee.

Varun Chaudhary

*Executive Director,
CG Corp Global, India*

CG Corp Global is a multi-dimensional conglomerate, based out of India and Dubai. From a humble family textile business, Chaudhary Group (first and only Nepalese Billion Dollar group) has become arguably the largest multinational conglomerate of Nepal and one of South Asia's prominent business houses operating in four continents and more than 32 countries through 156 companies. The next gen of the Chaudhary family branched out to take the family's business interests global and thus created CG Corp Global. CG Corp is a diversified conglomerate with a work force of over 10,000 and 86 brands in the global market. Mr Chaudhary started his career in 2011 under his father, Dr. Binod Chaudhary, billionaire philanthropist and Chairman of CG Corp Global.

Vivek Rai Gupta

*Senior Advisor,
Reliance Industries
Limited, India*

Mr. Gupta works for the Chairman's Office at Reliance Industries Limited. He is also the Co-Founder and Managing Partner for the Reliance backed global venture fund, Gennext Ventures Fund. Mr. Gupta has over 30 years of experience, and has had the opportunity to work with business leaders and CEOs across many industries across US and Europe. Having started his career at BP in the US, Mr. Gupta moved to India in 2005 to lead A.T. Kearney's India operations. Mr. Gupta holds a Bachelor of Science in Chemical Engineering from Indian Institute of Technology, Delhi, MS in Chemical Engineering from the University of Oklahoma, and is an alumnus of the Columbia University Graduate School of Business.

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