

# NEXTGEN MEET

*Bridging Gaps to be Accepted*



**Campden Club is the pre-eminent global network for  
Family Businesses and Family Offices**

**Mr. Amit Patni**

*invites you for our upcoming  
“NextGen Meet”,*

*in association with **ICICI Venture Funds Management Ltd**  
over an evening of learning & networking followed by cocktails at*

**St. Regis, Lower Parel**

*Friday, 28th June 2019*

*16:00 hrs - 20:00 hrs*

*Campden Family Connect (CFC) is a Patni Family and Campden alliance*

**VENUE: Grand Cru Salon, Level 8, The St. Regis Mumbai, 462,  
Senapati Bapat Marg, Lower Parel, Mumbai – 400013**

**RSVP: [info@campdenfamilyconnect.com](mailto:info@campdenfamilyconnect.com) | +91 8433993963**

# NEXTGEN MEET

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## AGENDA

### 15.45 – 16.15 REGISTRATION

### 16.15 – 17.00 AFFORDABLE HOUSING: SMALL IS BIG

Pursuant to the Government of India's 'Housing for All – 2022' program, the Affordable Housing sector has received a massive growth impetus through the implementation of various demand and supply side policy initiatives. The sector has since witnessed significant activities both on the supply side with established builders entering the sector with superior quality products in the INR 25-75 lakh price range as well as demand side wherein an estimated INR 45,000 crores of affordable housing units have been sold in the last 18 months alone of which INR 21,000 crores is across top 7 cities with Mumbai Metropolitan region witnessing the lion's share of activity. Does this represent a significant structural shift for the Indian Realty sector and is AH its new engine of growth? Is this growth sustainable? Is there an opportunity for financial investors to earn superior long term returns?

*Moderator: Prashant Purker • MD & CEO, ICICI Venture & Co-Head, Private Equity*

**Ashok Chhajjar • Chairman and Managing Director, Arihant Superstructures**

**Nayan Shah • CEO, Mayfair Housing Pvt. Ltd, President, MCHI CREDAI**

**Pradeep Rohilla • Director Real Estate, ICICI Venture**

### 17.00 - 17.45 BRIDGING GAPS TO BE ACCEPTED

More often than not, when NextGens are given leadership roles, even after grooming and training, they find difficulties in being immediately accepted by the existing senior management and employees. Several times this could lead to conflicts with extreme measures being taken by some. This panel will discuss the various challenges faced, strategies adopted and success stories made by the Next Gens to be accepted by their organization's employees. Did they opt for a bottom-up communication, gave up micro-managing or continued with traditional working styles and gave employees time to accept their leadership roles?

*Moderator: Prashant Purker • MD & CEO, ICICI Venture & Co-Head, Private Equity*

**Abha Dandekar • Director, Raintree Family Office**

**Akshat Saraf • Operations Director, Radha Smelters Pvt Ltd**

**Jyotsna Sanghi • Joint Managing Director, Sanghi Brothers Pvt Ltd**

**Kairavi Mehta • Director, V.K. Industrial Corporation Ltd**

**Shrenik Ghodawat • Director, Sanjay Ghodawat Group**

### 18.00 – 20.00 NETWORKING COCKTAILS

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# SPEAKER BIOGRAPHIES

## **Abha Dandekar**

*Director,*

**Raintree Family Office**

Abha Dandekar is also a Director at Raintree Foundation and Raintree Ventures. She is involved in the strategic decision-making for all three organizations and she actively runs multiple functions including operations, communications and HR. She has two years of corporate HR experience with a large Indian bank. Her interest in sustainable business practices and ecological conservation led her to move from a career in HR to pursue her family's impact philosophy. Abha holds a B.A. in Psychology from KishinchandChelaram College, University of Mumbai and a M.Sc. in Human Resource Management & Consulting from the University of Bath.

## **Akshat Saraf**

*Operations Director,*

**Radha Smelters Pvt. Ltd**

Akshat is primarily tasked with monitoring and controlling Radha Smelter's manufacturing facilities: from optimising production, to inciting overall growth. Before joining Radha in 2017, Akshat sharpened his operational skills by working at companies like Uber. He is also deeply involved in the cause of education for the underprivileged since a young age, and currently helps formulate and implement educational programs as Head of Innovations at Teach For Change India. Akshat holds a management degree from Indiana University Bloomington, USA.

## **Ashok Chhajjar**

*Chairman & Managing Director,*

**Arihant Superstructures**

Ashok is an entrepreneur with love for art of construction, design and skills of structuring business model. He has nurtured Arihant superstructures from sands to the most trusted and reliable name in real-estate industry in the regions of Navi Mumbai, MMR & Jodhpur. Today listed on BSE and NSE exchanges; Arihant Group is a 12000 homes company. He has been the driving force for "Affordable luxury" homes in the real estate sector and was awarded 'Real Estate Leader of the year 2015-16' by ACEF & Bloomberg media partner. Ashok is also the Chairman of JITO, Navi Mumbai, Raigad to serve the Jain community.

## **Jyotsna Sanghi**

*Joint Managing Director,*

**Sanghi Brothers Pvt Ltd**

Jyotsna Sanghi is the third-generation entrepreneur, playing the torchbearer to Sanghi Group of companies. Having completed her masters in Finance from Bournemouth University (Regents Business School), United Kingdom, she started her career in HDFC Asset Management Company and gained experience in sales and marketing of mutual funds. Jyotsna joined the family business in 2008 and drives the business development, financial operations and the digital media marketing for the Group. She also looks after the auto franchisees of commercial and luxury car markets. In 2010, she commenced the business of manufacturing of copper and copper based alloys by heading the business development, procurement and the financial division of the company. Today she envisages the business to become a leader of exports in this space

## **Kairavi Mehta**

*Director,*

**V.K. Industrial Corporation Ltd**

Kairavi Mehta is a third-generation entrant in the family held firm VKICL, a leading Carbon Steel distribution company that helps customer meet all its steel demands. She graduated with a degree in Bachelors in Science in Business Administration with a dual concentration in Finance and Economics from Babson College, Boston USA in 2014. With her position as the Whole-Time Director, her vision is to create a benchmark in the steel trading industry by using innovation & out of the box thinking to create solutions for its customers. She has already implemented technology solution to enhance customer experience and stream-line operation in a manner never done before in the steel trading industry.

# SPEAKER BIOGRAPHIES

## **Nayan Shah**

*CEO,*  
**Mayfair Housing Pvt. Ltd,**  
*President,*  
**MCHI CREDAI**

Nayan Shah has groomed himself to be a real estate developer right from his childhood days. He is also the President at MCHI-CREDAI and has been instrumental for the trade body to sign an MOU with the Government of India and the Government of Maharashtra for 5 lakh affordable homes to be developed by different members of CREDAI-MCHI in the Mumbai Metropolitan Region (MMR). He has been actively participating in all the facets of the industry to represent the trade body to all the authorities such as the Reserve Bank of India (RBI), State Government, Central Government, MoEF, MMRDA, Civil Aviation, Railways, Revenue, Forest, Urban Development, Municipal Corporation, etc. to take up various issues of the industry as well as to make Ease of Doing Business a reality.

## **Pradeep Rohilla**

*Director,*  
**Real Estate,**  
**ICICI Venture**

Pradeep has been with the ICICI group for close to 20 years and joined ICICI Venture in 2014. At ICICI Venture, Pradeep has jointly led the creation of the high-quality portfolio of IAF RE S2 and also its exits besides leading exits from the residual portfolio of IAF RE S1. Prior to joining ICICI Venture, Pradeep was instrumental in the establishment and scale-up of ICICI Home Finance Company (a subsidiary of ICICI Bank) which became a key player in the affordable housing market across 300+ cities on a pan India basis. Pradeep brings with him significant experience and client relationships in the Indian real estate industry. Pradeep holds a Bachelor's degree in BSc (Honours) – Electronics from Delhi University and MBA in Marketing.

## **Prashant Purker**

*MD & CEO,*  
**ICICI Venture & Co-Head,**  
**Private Equity**

Prashant joined ICICI Venture Funds Management Company Limited (ICICI Venture), which is one of India's oldest, largest and most diversified alternative asset managers, in 2009. He also chairs the Investment Committees of the funds managed/advised by ICICI Venture, which is currently present across four verticals: Private Equity, Real Estate, Special Situations and Infrastructure. Prashant also co-heads the Private Equity vertical of ICICI Venture and has played a key role in the creation of ICICI Venture's high quality portfolio of PE investments over the past 9 years and the strong exit performance of ICICI Venture's PE funds during this period. With over 29 years of experience in financial markets, he has a deep and varied experience in Indian capital markets, across both equity (including listed as well as unlisted equities) and debt capital products. Prior to joining ICICI Venture, he worked at Nomura India and Lehman Brothers India as the Managing Director & Head – Global Finance for India in the Investment Banking Division. He has previously also worked with institutions such as Citibank, Peregrine and BNP. Prashant holds a B.Tech degree from IIT Kanpur and PGDM from IIM Ahmedabad where he was also a rank holder.

## **Shrenik Ghodawat**

*Director,*  
**Sanjay Ghodawat Group**

Shrenik forayed into the family business at the age of 19. With a grounded and dynamic approach, he has taken the Group to greater heights of success. As a Managing Director of various business verticals, Shrenik is actively involved in the key decision-making processes in the company. He is involved in the brand building, mergers and acquisitions, national and international partnerships, corporate governance, etc. for SGG while he spearheads the operations, finance, human resources, and strategy functions at Ghodawat Consumer Products LLP. He is also the Managing Director of Ghodawat Energy Private Limited and of RENOM, the largest Independent Service Provider in the Energy Sector. Shrenik also heads the Star Air, the newest and the most promising airline in the Indian market. He has completed his Bachelors in Business Management from Centre for Management Studies Bangalore and International Masters in Business Administration from United Business Institutes Belgium. Shrenik was recently awarded the "50 Most Influential under 50 in India" by Asia One.