

Regional Family Office Conference 2018 Friday, 24th August, 2018 Park Hyatt, Hyderabad

10.00 - 10.15	Registration and Refreshments

10.15 – 10.30 Chairman's Opening Remarks

Kamini Saraf, Director, Radha Smelters

10.30-11.15 **FAMILY GOVERNANCE AND LEADERSHIP**

- Individuals within Families becoming contributing leaders
- Operating in a safe space with each other
- Developing a governance model which holds the individual, the relationships with each other
- Setting guiding principles by the Family for the Family

Abhinav Reddy, Executive Director, GAR Corporation
Gautam Chand Jain, Chairman and Managing Director, Pokarna
Limited

Narender Surana, Managing Director, Surana Telecom and Power Limited

Moderator: Shreya Rao, Partner, AZB & Partners

11.15-12.00 ESTABLISHING A FAMILY OFFICE - MOTIVATIONS AND RESERVATIONS

From genesis to their shape and structure today, the journey of the Family Office requires planning, forethought and a willingness to adapt strategies to the family in question.

- Family Motivations for Setting up a Family Office
- Family Reservations for Setting up a Family Office

Abhijeet Pai, Group President, Puzzolana Group NK Gurkha, Chairman, Thermo Cables Uma Kollareddy, Executive Director, Midwest

Moderator: Amit Patni, Director, Raay Global Investments



12.00 – 13.00 INVESTMENT PORTFOLIO PERFORMANCE ACROSS ASSET CLASSES – THE RISKS, REWARDS & REALITIES

Asset allocation is one of the most important decisions a Family will make. Personalized and specific to the Family's and individual's situation, age, goals, risk appetite and preferences, there is no one-size-fits-all. In environment where each selection represents a high stake decision, what are the long-term prospects of traditional and non-traditional assets and how can Family Offices gain strong risk adjusted returns across their portfolio?

KR Muthukumar, Advisor, Manipal Education & Medical Group (MEMG)

KC Ganesh, President, Prayog Advisors

G Vijay Kumar, CFO, Kaveri Seeds

Moderator: Bidhan Roy, Practise Head- South, Family Office Edelweiss

13.00. – 14.30 Networking Lunch

14.30. – 16.30 CO-INVESTMENT WORKSHOP

A highly interactive two hour workshop will bring together Family Principals and their Next Generation Family Members looking to co-invest with like-minded peers. The workshop will deliver exclusive case studies and co-investment best practise designed to overcome challenges while also hearing about some interesting Co-Investment opportunities currently available.

16.30 – 17.00 Closing Remarks

17.00 Close of Conference