

## ***“Exclusive Round-Table Session”***

*In association with Northern Arc Investment Managers Private Limited*



*followed by an evening of networking & cocktails at*

**WELCOMHOTEL CHENNAI by ITC**

*Thursday, 5 March 2020*

*3:30 pm - 7:30 pm*

*Campden Family Connect - An Exclusive Network Of World's Leading Families*

**VENUE : Sagari, Level 8, WelcomHotel Chennai, Cathedral Road,  
Chennai, Tamil Nadu - 600086**

**RSVP : [priti@campdenfamilyconnect.com](mailto:pritti@campdenfamilyconnect.com)  
+91 99873 69670**

# CHENNAI ROUND - TABLE

## AGENDA

**15.45 – 16.30 REGISTRATION**

**16.30 – 17.00 FINDING ALPHA: A CLOSER LOOK AT CREDIT INVESTMENTS**

This session will address the strong case for including private debt as an asset class in investors' portfolios. The presentation will cover how curated credit outperforms traditional investments and seek to answer the question of perceived risk vis-à-vis actual risk.

**Ravi Vukkadala • Chief Executive Officer, Northern Arc Investment Managers Private Limited**

**17.00 – 17.30 DEMYSTIFYING FAMILY OFFICES**

With an increasing number of Families with substantial wealth, Family Offices are rapidly becoming the fastest-growing investment vehicle in the world today. While there are many reasons a Family would choose to opt for a Family Office, the root of these, however, remains the desire to ensure smooth intergenerational transfer of wealth and reduce intra-family disputes. Without being exhaustive, this session will delve into

- Types of Family Offices- SFO, MFO, EFO
- CAPEX involved
- Services offered and benefits gained

**Moderator: Vikram Desai • President, DSP Group**

**Gopal Srinivasan • Chairman & Managing Director, TVS Capital Funds**

**K. C. Ganesh • President, Prayog Advisors**

**Rohinton Bharucha • President & Chief Executive Officer, Patni Financial Advisors**

**17.30 - 18.00 BUILDING A VENTURE CAPITAL ALTERNATIVE PORTFOLIO**

Alternative investments are used as a way of reducing overall investment risk through diversification. Venture Capital is one such alternative which, if structured aptly, can help you reap maximum benefits with minimum returns. This session will help you analyse

- % of asset allocation in VC
- Building a VC portfolio in line with your financial goals
- Sourcing and assessing appropriate VC deals

**Anirudh Damani • Managing Partner, Artha Venture Fund**

**Chaitanya Deshpande • Chief Investment Officer, Sharrp Ventures**

**18.00 - 19.30 NETWORKING & COCKTAILS**

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## SPEAKER PROFILES



### **Anirudh Damani**

*Managing Partner*

**Artha Venture  
Fund**

Anirudh has been an angel investor in India since 2011, prior to which he was an entrepreneur in the energy sector in the US and India. Anirudh strongly believes that investing in start-ups at an early stage creates the maximum impact in their lifecycle.

Anirudh's unique funding strategy has helped him create an impressive portfolio of over 50 start-ups that are almost completely funded by a renewable energy asset in Rajasthan. His knack for picking winners is evident from the 3.5x multiple that his portfolio has delivered so far and the tremendous success that his fund raising efforts have generated for Artha Venture Fund.



### **Chaitanya Deshpande**

*Chief Investment  
Officer*

**Sharrp Ventures**

Chaitanya is currently an advisor to Sharrp Ventures, the Mariwala Family Office. His role comprises managing investments made by the Family Office, including using the services of external advisors. Over the last 4 years it has invested in mutual funds and PMS portfolios managed through a Multi-Family Office service provider. A portion of the corpus is invested in unlisted securities which is managed directly by Rishabh Mariwala and Chaitanya at the Family Office.

Prior to this advisory role at Sharrp Ventures, Chaitanya worked at Marico where he anchored the company's M & A and Investor Relations initiatives. He was a part of the Group Executive Committee.



### **Gopal Srinivasan**

*Chairman and  
Managing Director*  
**TVS Capital  
Funds Ltd.**

A scion of the TVS family from the third generation, Gopal's entrepreneurial career spans well over three decades in which he has founded, steered and scaled up over 10 new ventures across diverse business verticals. Passionate about fostering start-ups and mentoring young entrepreneurs, Gopal is also an avid angel investor. He takes a keen interest in public policy matters of the VC/PE Industry, being actively involved with the regulators for the financial markets by dint of his engagements with SEBI, the Indian Venture Capital Association (IVCA) & Confederation of Indian Industry (CII). Gopal has been recently appointed as the Honorary Consul General for the Kingdom of Netherlands in Tamil Nadu.



### **K C Ganesh**

*President*  
**Prayog Advisors**

Ganesh is a Chartered Accountant, Cost Accountant and Company Secretary. He has over two decades of rich and cross functional experience in fund management, financial control, cost optimization and statutory compliance. He has worked with multiple organizations like Skandia, KPMG, Reliance, Infosys & Cognizant over the last two decades. He is a constant learner completing a 6 month Analytics Specialization from Wharton recently. He also mentors a few start-ups pro bono and also runs a trust for funding education of slum children.

## SPEAKER PROFILES



### **Ravi Vukkadala**

*Chief Executive  
Officer*

**Northern  
Arc Investments  
Managers Pvt Ltd**

With over 16 years of experience in investing, risk and fund management, Ravi is a Chartered Financial Analyst & Financial Risk Manager with a Post Graduate Diploma in Finance from NMIMS (Mumbai) & Masters in Management & Information Systems from Virginia Tech (US).

Prior to joining Northern Arc, he was part of the Fixed Income investment team at Invesco Mutual Fund overseeing credit and rates assessment. His capital market experience also includes stints with companies such as Bharti AXA Investment Managers, JM Financial Ltd, and Merrill Lynch.



### **Rohinton Bharucha**

*President &  
Chief Executive Officer*  
**Patni Financial  
Advisors**

Rohinton established one of the earliest Family Offices in India in 2003 for the Patni Family and has been managing their Family Office since then. He brings forty years of experience in domestic and global capital markets to the table. Rohinton combines understanding macro-economic with technical charts to reach a higher success ratio in his asset class returns predictions. His competency includes an understanding of legal and regulatory compliance concepts as well. Rohinton was previously involved in implementing His Majesty's Royal Decree to set up the State General Reserve Fund in the Sultanate of Oman, one among the first dozen odd Sovereign Wealth Funds.



### **Vikram Desai**

*President*  
**DSP Group**

Vikram oversees all investments for one of the largest single Family Offices in India for Hemendra Kothari of the DSP Group and related entities. Prior to DSP, Vikram served as Managing Director of Boston-based Sparta Group LLC, a private investment office where he invested globally across asset classes and in individual securities, delivering investment returns in the top decile of comparably sized endowments with capital of over \$500MM.

Vikram's 15+ years of global experience includes private equity investing at San-Francisco based FFL Partners, and Mergers & Acquisitions at the CSFB Technology Group.