

In Association with



Integrow
Asset Management



DELHI

ROUND TABLE

Learn. Engage. Prosper

EXCLUSIVE ROUND TABLE FOR LEADING BUSINESS FAMILIES

Le Meridien New Delhi Hotel

24th February 2023

4:00 PM – 8:00 PM

Campden Family Connect - An exclusive network of world's leading families

VENUE : Le Meridien New Delhi, Windsor Place Janpath, New Delhi: 110001



DELHI ROUND TABLE

24th February 2023

AGENDA

CREATING “ALPHA” THROUGH THE SYNERGISTIC INTEGRATION OF SERVICES, TECHNOLOGY AND CAPITAL

Real estate has grown over the years despite numerous challenges - severe inefficiency, limited use of technology, and non-formalized systems, among others. The alpha that could be potentially generated if all these factors come together would make RE the best-returning asset class. In this session, a real estate expert will talk about establishing new paradigms in real estate that can generate outsized alpha over the long term.

Ram Yadav, *Founder & CEO, Integrow Asset Management*

BUILDING A TRUE BLUE FIDUCIARY ASSET MANAGEMENT IN INDIA

What it means to be a true blue fiduciary is not just providing investment access but to build trust through best practices such as being true to the asset class, avoiding conflicts of interest, having appropriate checks & balances, taking investment ownership, growing trust through tech & transparency, and more. In this session, a seasoned financial expert will discuss the standards of fiduciary asset management and how investors can benefit from it.

Ashish Mundada, *Head of Commercial Real Estate (Investments), Integrow Asset Management*

INDIA VS WORLD: ECONOMIC OUTLOOK FOR FY23-24

Global economic uncertainties have had a detrimental influence on India's primary growth drivers similarly on other stronger economies as well. Although many forecasts for the next fiscal year for India are hopeful, the road to recovery can be longer than expected since many unknowns cloud the picture. In this exclusive round table, a renowned economist will deliberate on economic prospects India and rest of the world in FY23-24, as well as the challenges lie ahead of our country and the impact of macroeconomic factors on businesses and large investors.

Prof. Partha Ray, *Director, National Institute of Bank Management*



SPEAKER PROFILES



Ashish Mundada
*Head of
Commercial Real
Estate (Investments)*
**Integrow Asset
Management**

Ashish is the Head of Commercial Real Estate (Investments). Prior to this, he was an EVP and the Head of Commercial Real Estate and Product Head (Alternatives) at Edelweiss (India). Prior to joining Edelweiss in 2018, he was associated with BlackRock (New York) as a Director & Co-Founder of the Private Debt (Infrastructure) platform. He was instrumental in organically growing the platform into a \$8+ billion AUM global platform in 5 years from 40+ global investors. He was responsible for closing one of the largest private transactions totaling \$410 mn with an alpha of 200+ bps. Mr. Mundada has earned an MBA in Finance & Law from New York University (NYU); a MS in Electrical & Computer Engineering from the University of Maryland College Park; and a BE in Instrumentation from the Pune University with a National Merit Scholar accolade and a university rank of 4th.



Prof Partha Ray
Director
**National Institute
of Bank
Management**

Partha Ray is currently Director, National Institute of Bank Management, Pune. He was a Professor of Economics at the Indian Institute of Management Calcutta, Kolkata, India during December 2011 – April 2021. During 2007 – 2011 he was Adviser to the Executive Director (India) at the International Monetary Fund, Washington D.C. Earlier (during 1989 – 2006) he was working in the specialist cadre of Economists in the Reserve Bank of India (RBI); his last position was Director, Department of Economic and Policy Research, RBI. Educated in Kolkata, Mumbai and Oxford, he has written extensively on various global economic and monetary policy issues. His recent publications include: The Political Economy of BRICS Countries: The Quest for Inclusive Growth (jointly edited with Biju Paul Abraham; World Scientific, 2020); Macroeconomic Policies for Emerging and Developing Economies (with A Vasudevan; Sage Publications, 2018); Financial and Fiscal Policies: Crises and New Reality (with Y V Reddy and Narayan Valluri; Oxford University Press, 2015).



Ram Yadav
Founder & CEO
**Integrow Asset
Management**

Ram is a Founder & CEO, Integrow Asset Management is an alumnus of Harvard Business School. He is a leading proponent of India's real estate industry with a deep interest in bringing transformational change to the sector. He has over 20 years of experience in Construction, Real Estate, Banking & Investment. He has built multiple businesses from scratch. His thought philosophy is firmly rooted in multiple small steps aggregating to quantum leaps and exponential impact. Integrow Asset Management, is India's first real estate-focused asset management company. Integrow is at the forefront of the financialization of Real Estate assets of every class and aims to democratize ownership ensuring every Indian has a Real Estate Wallet. He is also a board member of India's first listed PropTech company Aurum PropTech, which has several investments in property technology companies in areas of CRM, Blockchain, Fractionalized ownership, Metaverse, Co-Living and Co-working software platforms.

CAMPDEN FAMILY CONNECT MEMBERSHIP

Campden Family Connect is a pre-eminent global membership network for India's Ultra-high Net Worth community, Family Business Owners and their Family Offices. Founded 2016, Campden Family Connect is the first of its kind venture between RAAY - Mr. Amit Patni Family Office, Arihant Patni and Campden Wealth UK in the family office and family business space.

Delivering both local and global networking opportunities, Campden members are supported by globally flavoured initiatives in the form of knowledge forums, pioneering research work, progressive publication material and advanced education programs. By joining the Campden Family Connect, you gain the following benefits:

- You become a part of the global community of over 1400 family business owners, single family office principals, CIOs and large private investors
- Access to unrivalled knowledge & intelligence platform
- Proprietary research reports
- Webinars/ online communication with members around the world
- Member events, private briefings and tailored introductions to families
- Co-investment workshops and off-market proprietary deal flows
- Multi-generational education programs

To know more, write to info@campdenfamilyconnect.com

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